

Committee on Science, Space, and Technology
U.S. House of Representatives
Witness Disclosure Requirement – "Truth in Testimony"
Required by House Rule XI, Clause 2(g)(5)

1. Your Name: **Dan Reed**
2. Are you testifying on behalf of the Federal, or a State or local government entity? **No**
3. Are you testifying on behalf of an entity that is not a government entity? **Yes**
4. Other than yourself, please list which entity or entities you are representing: **Microsoft Corporation**
5. Please list any Federal grants or contracts (including subgrants or subcontracts) that you or the entity you represent have received on or after October 1, 2008:

Microsoft products, including online services, are widely used across the US Government. These products are sold by resellers to which Microsoft is a subcontractor. Microsoft also provides consulting services and product support to Federal customers, both as a contractor and subcontractor. Microsoft does not believe these contracts to be related to the subject of the hearing or my testimony, though Microsoft would be happy to provide details at the Committee's request. We nonetheless note the following contract: The US Department of Agriculture (USDA) procured from Dell, Inc. a Microsoft Enterprise Messaging Service private cloud solution for up to 120,000 users. This contract, payable to Dell, is valued at \$27 million (\$8/user/month) over three years and covers e-mail, Web conferencing, document collaboration, instant messaging, and migration from existing systems.

6. If your answer to the question in item 3 in this form is "yes," please describe your position or representational capacity with the entity(ies) you are representing:

As corporate vice president of the Technology Policy Group, I help shape Microsoft's long-term vision for technology innovations and the company's associated policy engagement with governments and institutions around the world.

7. If your answer to the question in item 3 is "yes," do any of the entities disclosed in item 4 have parent organizations, subsidiaries, or partnerships that you are not representing in your testimony?

No

8. If the answer to the question in item 3 is "yes," please list any Federal grants or contracts (including subgrants or subcontracts) that were received by the entities listed under the question in item 4 on or after October 1, 2008, that exceed 10 percent of the revenue of the entities in the year received, including the source and amount of each grant or contract to be listed:

No

I certify that the above information is true and correct.

Signature: _____

Date: _____

SEPT 20, 2011